



IT Services that
enable your business

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NEWS RELEASE For Immediate Release

Oper8 drives customer value through NEXTDC's colocation and connectivity solutions

New AXONVX options to speed up access to Oper8's Elev8 cloud storage platform

9 August, 2016. Queensland-based IT services provider, Oper8, has selected NEXTDC's national data centre network for colocation services to provide customers with complete, end-to-end IT solutions and access to secure, high speed networking across Australia and New Zealand through the virtual connectivity services on AXONVX.

As a member of the NEXTDC Partner Program, Oper8 is also able to offer their customers subscriptions for ONEDC Advanced Management DCIM-as-a-Service.

Oper8 delivers managed IT services, cloud storage, internet and WAN communications and Infrastructure-as-a-service (IaaS) to businesses spanning government and the education, retail, healthcare and telecommunications industries, from SMBs to major enterprises.

Expanding its colocation offering with NEXTDC has enabled Oper8's customers to host infrastructure in any of NEXTDC's data centres under one nationally standardised contract and service level agreement.

Mike Andrea, Oper8 Managing Director, said, "We were looking for data centre capabilities to extend our service offerings and NEXTDC has enabled us to do just that. Not only does AXONVX provide our customers with higher speed connectivity to our cloud storage platform, Elev8, we now have the ability to resell AXONVX as point-to-point connectivity. This means customers connect to our back-up and replication solution in real-time with zero latency in retrieving their data. On top of this, we've increased customer opportunities for infrastructure consolidation with ONEDC – we've got the ability to offer the right service mix so our customers can keep their network within Australia and use insights into their data to make business-critical decisions."

Adam Scully, Group Executive – Sales and Marketing, NEXTDC, said, "The rising demand for quality cloud hosting services and ongoing drive for more storage makes it essential for service providers like Oper8 to access flexible technologies that deliver as-a-service models to customers. We're pleased Oper8 is leveraging NEXTDC's full suite of hosting, connectivity and remote management solutions to expand its premium set of customer offerings, and we welcome them to the NEXTDC partner community."

Following the highly successful integration of Oper8's existing DCIMaaS offering with ONEDC, Oper8 has begun reselling subscriptions for ONEDC Advanced Management, which allows customers to combine their colocation and on-premise racks into the single online management tool and gain greater visibility and control. "This is a great step in Oper8's growth and we're looking forward to joint success in the Australian and New Zealand data centre marketplace," Mr Andrea said.



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About Oper8

Oper8 Pty Ltd, headquartered in Springfield, Queensland, is a specialist IT and Cloud Services Provider delivering scalable solutions that enable Australian businesses to grow. Oper8's product suite includes data storage, data centre, IT management, and connectivity solutions. These products and services are offered as direct purchase, managed service, or cloud solutions enabling clients to reduce capital expenses while achieving the best business outcomes from their IT investment. Visit www.oper8.com.au.

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